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# REPORTED FINANCIAL FIGURES



#### Details on the data presented by the Indigo Group

As part of its communication through various media such as its website <u>www.indigo-group.com</u>, Indigo Group S.A. (the "Company") presents consolidated financial, operational, HR and environmental data under different formats or perimeters. These differences, motivated by the desire to give a more complete view of the activities of the Indigo Group (the "Group"), are linked in particular to the existence of joint-ventures, companies in which the Group holds a significant share of the capital of no more than 50% and over which it does not exercise exclusive control, as in Switzerland (with the company Parking du Centre-Flon held at 50%). The companies Smovengo and ParcBrux, historically held at 40.49% and 50%, will now be fully consolidated following their acquisition at 100% during 2024

This note summarizes the way in which this subject is dealt with in the Group's various communication media. For more details, the reader is invited to refer to the relevant materials and in particular to the notes to the Company's consolidated financial statements and to its non-financial performance statement (the Déclaration de Performance Extra-Financière or "DPEF")

#### **Indigo Group Organization**

The Group is organized as follows: France, with a distinction between operating activities and corporate head office activities, Continental Europe (Andorra, Belgium, Luxembourg, Poland, Spain and Switzerland), the Americas (Brazil, Canada and Colombia), and Urban Shift (Indigo Weel Smovengo, Streeteo, and Indigo Voirie)

#### Financial data

- The Group's statutory consolidated financial statements are prepared in accordance with IFRS, with joint-ventures being consolidated using the equity method. In order to provide a more economic view of the substance of the Group, the Company also reports certain financial data (such as revenue, EBITDA and net debt) under a "Global Proportionate" format, which is defined as IFRS consolidated data adjusted for the Group's share of the contribution of its activities in the joint-ventures, as if the joint-ventures were proportionately consolidated
- Free Cash-Flow: for the same reason, the Group uses Free Cash-Flow which is a measure of cash-flow from recurring operating activities as a performance indicator. It equals EBITDA less disbursements related to fixed fees as part of concession and lease contracts, the change in the working capital requirement and current provisions, maintenance expenditures and any other operating items that have a cash impact but that are not included in EBITDA. A reconciliation with the figures in the consolidated cash-flow statement is presented in Note 8 "Notes to the cash flow statement" of the consolidated financial statements ended 31 December 2024
- Cash Conversion Ratio: provides useful information to investors to assess the proportion of EBITDA that is converted into Free Cash-Flow and therefore available for development investments, payments of tax, debt servicing and payments of dividends to shareholders

#### Operational data

The Group presents certain operational data (such as the number of countries and cities in which it is present, the number of parking spaces and car parks managed, or the number of employees) on the basis of a global view that includes 100% of the data relating to the joint-ventures, as if they were fully consolidated and not accounted for using the equity method, as the data concerned is difficult to reduce to the Group's share in the joint-ventures

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# FY 2024 HIGHLIGHTS

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# 1.1. FY 2024 KEY HIGHLIGHTS



### **Organic Growth**

- FY 2024 results show a robust and strong performance in all countries thanks to solid organic growth combined with the partial contributions of M&A operations, both in terms of **Revenue** (€922.9m as of December 2024 i.e. +9.9% at current Forex vs 2023) and **EBITDA** (€441.3m as of December 2024 i.e. +11.3% at current Forex)
- 2024 was marked by the **Paris Olympic Games**, where Indigo was one of the official partners. Traffic has been negatively impacted in Paris between June and September, but this was more than offset by good dynamic in the regions
- The Group is also pursuing its development with c.€93m of development capex for new concessions (notably Paris Gare d'Austerlitz, Saint-Jean-de-Luz, and Tours in France and also Salamero and Txomo in Spain) and by securing the renewal of key contracts such as Charleroi Rive Gauche in Belgium, Caen, Saint-Germain-en-Laye and Salon-de-Provence in France, and the Madrid onstreet contract in Spain
- In maintenance capex, the Group is continuing its program of EV charging deployment by reaching c.10,400 charging points (of which c.5,700 in France, and c.1,700 in Belgium) as of December 2024

#### M&A

- Strategic investments have been carried out over the course of 2024 in all the geographies in order to consolidate its market position, and reinforce its infrastructure business model and soft mobility positioning:
  - Completion of the acquisition of Parkia, one of the leading Iberian off-street car park operators which allows Indigo Group to become a strong market player in Iberia and reinforces its infrastructure business profile with a unique portfolio of concession contracts and ownerships with c.36 years of residual maturity<sup>1</sup>
  - In France, with the acquisition of the Transdev Group's onstreet parking activities and the acquisition of the remaining Smovengo shares (Indiao already held a c.40% stake) and current accounts from its co-shareholders Mobivia, Fifteen and Marfina, as well as the business assets for supplying Smovengo with the solutions and equipment required for the "Vélib" self-service bicycles in Paris
  - In Belgium, with the acquisition of 100% of APCOA Belgium NV and its subsidiaries
  - In Canada, with the establishment of Clermont, a new joint venture partnership with Ardian, to invest in parking assets
  - In Colombia, with the completion of its 100% takeover of City Parking (previously held at 87.5%), the leading parking operator in Colombia
- FY24 figures only include partial contributions of M&A activities; pro-forma FY24 figures have been presented accordingly

## **Financial Policy**

- Following the successful pricing of a new €650m bonds issue on 11th October 2023 with a 6.5-year maturity, Indiao Group continued to:
  - ▶ Take advantage of favorable market conditions since Indigo still benefits from the investments of part of the proceeds on long-term deposit accounts and benefits from the decrease of interest rates with two additional swaps put in place in the first semester (bringing the variable debt at 21% of gross debt)
  - Pursue a prudent financial policy by activating the last option to extend by one year the €300m RCF leading to a new maturity date in July 2029
- On October 7th 2024, Indigo's shareholders Crédit Agricole Assurances, Vauban Infrastructure Partners and MEAG - proceeded to a common equity injection of €284m to finance the Parkia transaction and secure strong Investment Grade rating







BBB

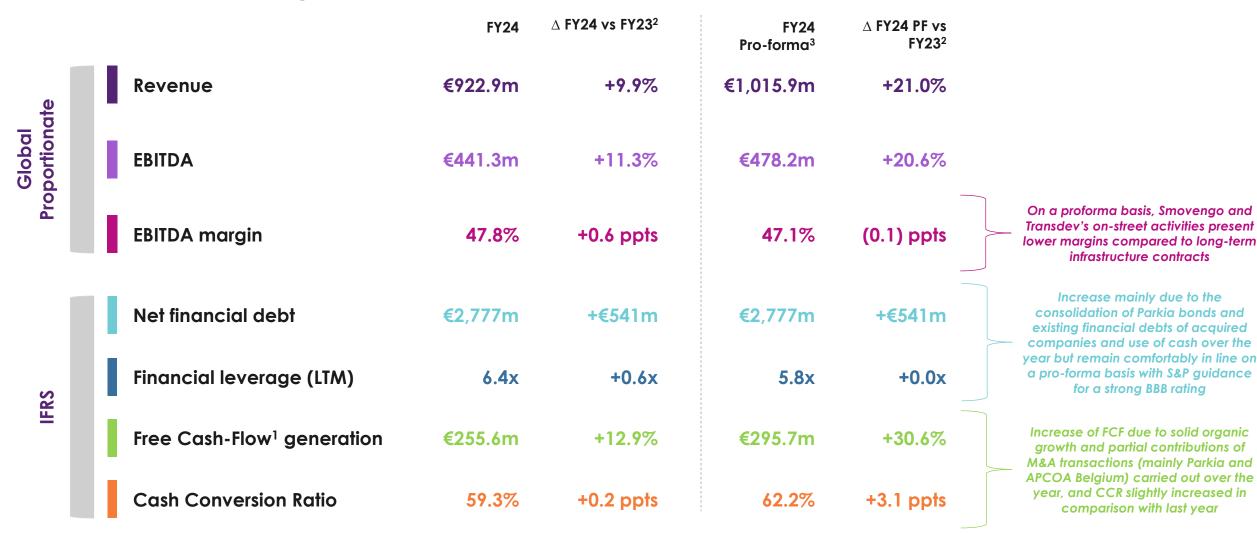
S&P re-affirmed the BBB rating with a stable outlook on 29th November 2024, following the common equity injection carried out, and has confirmed Indigo Group's position in the Investment Grade category and the S&P Global Group's ability to maintain strong ratios, both in terms of FFO / Net Debt and Net Debt / EBITDA

2024 Financial Results – March 2025

# 1.2. STRONG FINANCIAL PERFORMANCE IN 2024



### FY 2024 shows a robust growth both in Revenue and EBITDA



<sup>1.</sup> Free Cash-Flow = EBITDA - other P&L cash items - change in WCR - fixed royalties and fixed leases - maintenance capex

At current Forex

<sup>3.</sup> Proforma adjustments are based on the 2025 budget and include normative contributions of Parkia, APCOA Belgium, Smovengo and Transdev's on-street activities

# 1.3. KEY CORPORATE MILESTONES





- Indigo has successfully activated its last option to extend the maturity of the revolving credit facility to July 2029 with the approval of the banks
- On 25 March 2024, Indigo Group and Ardian, announced Clermont, a new Canadian joint venture formed to invest in parking assets. Indigo contributed its Canadian-owned properties to Clermont (except Spadina) while retaining the operations for each of the properties through Indigo Park Canada
- 3 On 31 March 2024, the 2023 annual targets for the two sustainability-linked KPIs of the revolving credit facility have been achieved and certified by an independent third party
- On 17 April 2024, Indigo Group finalized its 100% takeover of City Parking, the Colombian's leading parking operator founded 25 years ago in Bogota. This acquisition is in line with the Group's international strategy, particularly in South America, of becoming a leader in the markets in which it operates, with majority stakes in the companies it owns
- On 29 April 2024, Indigo Group completed with the support of its shareholders the acquisition of 100% of Parkia Spanish Holding SLU and its subsidiaries following the approval of the transaction by the Spanish anti-trust authority. The combined entity will operate the car parks under the Indigo brand and will become a strong market player in Iberia (Spain and Andorra)
- On 29 August 2024, Indigo Group completed the acquisition of 100% of APCOA's Belgian subsidiary, APCOA Belgium NV including a 50% stake in ParcBrux BV (the remaining 50% being already owned by Indigo) and a 50% stake in Maatschap Parkeren Leuven, following the signature of an agreement with APCOA Holdings GmbH on 4 July 2024. As part of its strategy to expand its contract portfolio in its key geographies, Indigo Group will now operate 36 new contracts across four regions in Belgium (Antwerp, Flemish Brabant, Limburg and East Flanders)
- On 2 October 2024, Indigo Group completed the acquisition of 100% of the Transdev Group's on-street activities in France following the signature of an agreement on 15 April 2024. This acquisition is fully aligned with Indigo Group's strategy to consolidate its activities across the entire value chain of on-street management
- On 7 October 2024, the Group's shareholders Crédit Agricole Assurances, Vauban Infrastructure Partners and MEAG injected €284m of common equity to finance Parkia acquisition, in line with the Group's commitment to maintain a solid Investment Grade rating
- 9 On 29 November 2024, S&P Global Ratings confirmed Indigo Group BBB stable outlook rating, following the injection of €284m in common equity by the Group's shareholders on 7 October 2024
- On 30 December 2024, Indigo Infra finalized the acquisition of all the shares and shareholders' loans in Smovengo from its co-shareholders Mobivia, Fifteen and Marfina as well as the business assets for supplying Smovengo with the solutions and equipment necessary to the "Vélib" self-service bikes in Paris, following an agreement signed on 30 October 2024

# 1.4. A WELL DIVERSIFIED PORTFOLIO SERVING A STRONG BUSINESS



01

**PROFILE** 

#### **Geographical diversification**

Indigo is strategically implemented in 10 countries, spread out over 3 continents

This diversified exposure enables Indigo to **limit its geographical risk** 

Indigo generates 46% of its GP revenue<sup>1</sup> outside France and 12% outside OCDE countries, in line with the Group's strategy to maintain a well balance diversification

02

#### **Segment diversification**

Indigo generates its revenue<sup>2</sup> from various segments, with a strong focus on City Center (54%)

Indigo is emphasizing its diversification towards a **good mix of segments:** hospitals, leisure, transportation, etc.

03

#### **Revenue diversification**

The Group performance depends on different types of revenue<sup>1</sup>:

- ► The hourly traffic, accounting for 55% in European countries
- ► The subscriptions, accounting for 24% in European countries
- Other type of revenues (21%) in European countries, including digital, EV charging, on-street revenue and adjacent services

04

#### Contract diversification

Indigo strategy focuses mainly on infrastructure contracts (89% of EBITDA<sup>3</sup>) with strong profitability

They are mainly located in European countries (87% of EBITDA<sup>3</sup>)

Non-infrastructure contracts (11% of EBITDA<sup>3</sup>) are mainly located in the Americas, with low demand-risk

#### Indigo Group geographic footprint

#### Main business model



Infrastructure business



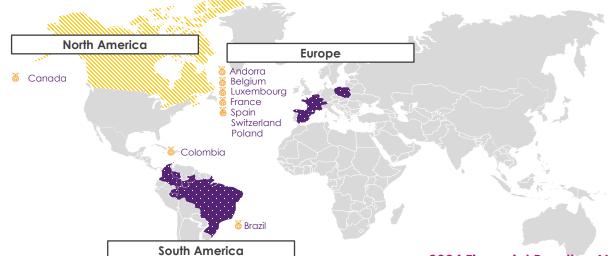
No infrastructure business

#### Market position



Top 3 leaders

- 1. 2024 GP Revenue excluding the Urban Shift perimeter and BePark
- 2. 2024 IFRS Revenue excluding the Urban Shift perimeter and BePark
- 3. 2024 GP EBITDA before IFRS 16 treatment and excluding the Urban Shift perimeter and BePark

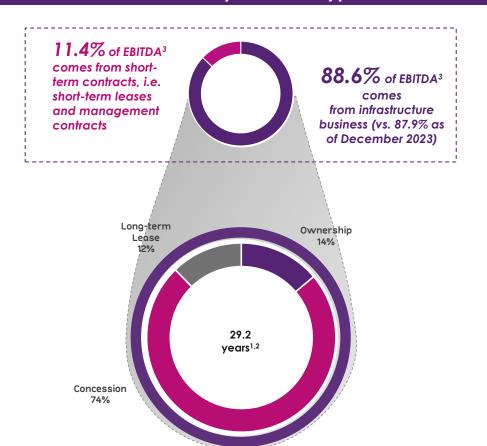


# 1.5. A REINFORCED INFRASTRUCTURE BUSINESS MODEL

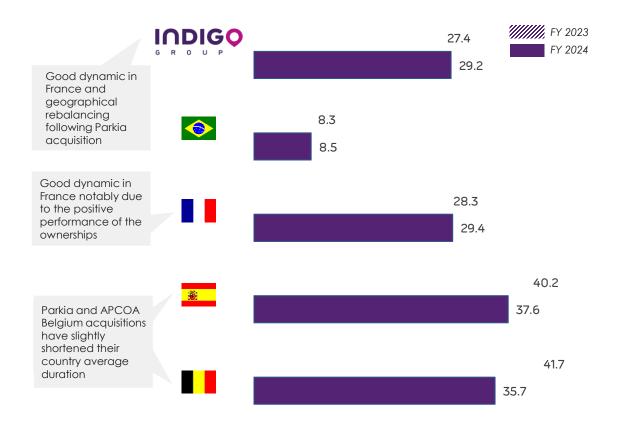


29.2 years<sup>1,2</sup> of average remaining maturity at the end of 2024 which is higher than 2023 due to the good dynamic in France and the geographical rebalancing following Parkia acquisition

#### 2024 EBITDA<sup>3</sup> breakdown by contract type



#### 2024 average remaining maturity of infrastructure business<sup>1,2</sup>



- 1. Weighted average residual maturity of infrastructure business based on Global Proportionate normative Free Cash-Flow in 2024, assuming a 99-year duration for ownerships and exercise of options for long-term leases with renewal at Indigo's discretion, excluding car parks under construction but not yet operating
- 2. Infrastructure means ownerships, concessions and long-term leases (including 99-year duration for ownerships and exercise of options for long-term leases with renewal at Indigo's discretion)
- 3. 2024 GP EBITDA before IFRS 16 treatment and excluding the Urban Shift perimeter and BePark

# 1.6. KEY WINS AND RENEWALS IN 2024

1/2



### A solid renewal performance in France demonstrating the Group's ability to maintain its historical portfolio



- Indigo renewed the operation of 8 car parks in Caen
- Most important contract in the west of France for Indigo, this contract allows Indigo to keep its strong market share in Caen
- Operations started in January 2025



- Indigo won the operation of the on-street activity and 1 car park in Champigny-sur-Marne
- This contract allows Indigo to strengthen its position in Val-de-Marne
- Operations will start in April 2025



- Indigo renewed the operation of 6 car parks in Saint-Germain-en-Laye
- This contract allows Indigo to maintain its position in western Paris where the demand of parking is high thanks to its high motorization rate
- Operations started in January 2025



- Indigo renewed the operation of 2 car parks in Salon-de-Provence
- This contract allows Indigo to maintain a strong presence in the south of France which attracts a lot of visitors during the summer season
- Operations started in June 2024



- Indigo won the operation of Pyramide car park and renewed the operation of Croix des Petits Champs
- This new contract allows Indigo to reinforce its presence in the center of Paris, where its presence is already important and keep positioning itself as a key partner of the City of Paris
- Operations started in February 2025



- Indigo renewed two contracts to operate the car parks of Kléber and Saint-Germain-des-Prés in Paris
- Located in a prime business district of Paris, where parking demand is high, those renewals enable Indigo to maintain its presence in the heart of the city while managing a parking facility that benefits from strong demand drivers
- Operations started in June 2024

# 1.6. KEY WINS AND RENEWALS IN 2024

2/2



### Consolidating international footprint with key wins and renewals in strategic countries



- Indigo extended the operation of Madrid on-street contracts for 4 years until end of October 2029
- Most important on-street contracts for Indigo Spain in terms of number of spaces managed, those contracts provide an ideal gateway for developing the on-street business in Spain



- Indigo won the operation of the Rive Gauche car park in Charleroi
- Already operated by Indigo under a management contract agreement, this new deal allows the company to continue operating one of Belgium's most important shopping center
- Operations started in January 2025



- Indigo won the operation of the San Antonio car park in Huesca
- Located in the historic center of Huesca, near to an important pedestrian zone, this new contract allows Indigo to strengthen its presence in northern Spain
- Operations started in September 2024



- Indigo won the operation of the Neumarkt car park in St. Gallen
- This new contract is the first one in German-speaking Switzerland, further strengthening Indigo's legitimacy on the Swiss market and gradually extending the geographical footprint
- Operations will start in April 2025



- Indigo won 2 contracts to operate the car parks of 5 airports: Salvador, Porto Velho, Rio Branco, Boa Vista, Manaus
- Those new contracts, signed with Vinci Airports, enable Indigo to strengthen its presence in the Brazilian airport segment
- Operations started in January 2025

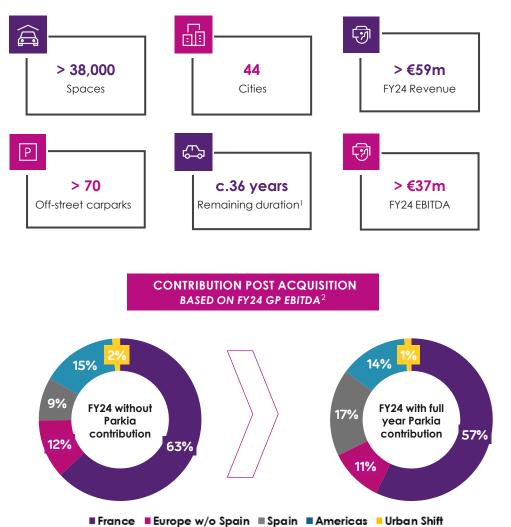


- Indigo signed an exclusive multi-provincial contract with Northwest Health Care Properties Limited (NWHCP)
- This contract covers Quebec, Ontario, Manitoba and Alberta and adds 31 sites to our portfolio in the healthcare sector
- Operations started in December 2024

# 1.7. ACQUISITION OF PARKIA



### A unique opportunity to become part of the TOP 3 players in Spain



- Indigo Group completed with the support of its shareholders on 29<sup>th</sup> April 2024, the acquisition of 100% of Parkia Spanish Holding SLU and its subsidiaries
- ▶ In line with its growth strategy to be one of the leaders in its geographies, the combined entity will operate the car parks under the Indigo brand and will become a strong market player in Iberia
- Founded in 1997 and based in Madrid, Parkia is a pure player in the off-street segment with a portfolio of high-quality concessions contracts and ownerships
- The portfolio is widely diversified and mostly concession based. Parkia holds a strong geographical diversification translating into low counterparty risk
- ➤ On 7 October 2024, the Group's shareholders Crédit Agricole Assurances, Vauban Infrastructure Partners and MEAG injected €284m of common equity to finance the acquisition, in line with the Group's commitment to maintain a solid Investment Grade rating

- 1. Remaining duration calculated as of 31/12/2024
- 2. The full year contribution of Parkia is based on the 2025 budget

# 1.8. ACQUISITION OF APCOA BELGIUM



### A unique opportunity to expand Indigo Belgium's contracts portfolio





- On 29th August 2024, Indigo Group completed the acquisition of APCOA's Belgium subsidiary, APCOA Belgium NV including a 50% stake in ParcBrux BV (the remaining being already owned by Indigo Group) and a 50% stake in Maatschap Parkeren Leuven
- Indigo Group will therefore own and consolidate now 100% of ParcBrux BV
- This acquisition will allow Indigo Group to expand its contracts portfolio in areas where Indigo Group is already present allowing significant synergies and strengthen its competitive position on the attractive on-street market

#### Sébastien Fraisse, Group's CEO

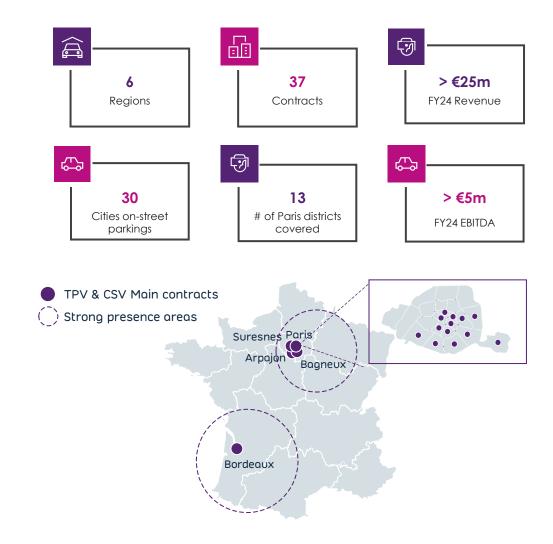


This operation perfectly fits into the Group's strategy of strengthening its positions wherever it is deployed both offstreet and on-street. The complementarity of the portfolio of contracts provided by APCOA Belgium with that already held by Indigo Belgium, and the cultural proximity between the two structures will allow an accelerated and value-creating integration. It is also in line with our commitment to work alongside cities to support urban transformation, ensuring that they can respond effectively to the changing mobility needs

# 1.9. ACQUISITION OF TRANSDEV GROUP'S ON-STREET ACTIVITIES



### A new step to consolidate Indigo's on-street activities

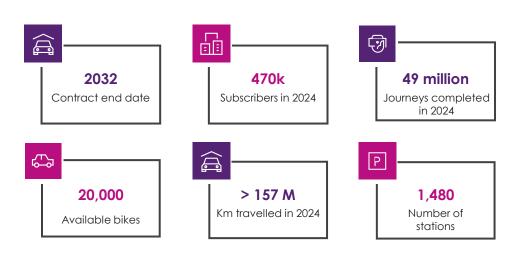


- On 2<sup>nd</sup> October 2024, Indigo Group announced the completion of the acquisition of 100% of Transdev Group's on-street activities in France, namely Transdev Park Voirie (TPV) and its 70% stake in CSV, held alongside the Egis Group, both operated under the Moovia brand
- Already operating 90 on-street contracts, this acquisition is fully aligned with Indigo Group's strategy to consolidate its activities across the entire value chain of on-street management and will create significant synergies
- ➤ This acquisition will also allow Indigo to operate the parking control in 13 of the 20 Parisian districts positioning itself as a privileged partner of City of Paris when it comes to flow and spaces regulations
- With this acquisition and the operations already held by Indigo, the Group's positioning in the parking control segment in France will be very strong being the operator of most of the big cities that have decided to outsource their on-street enforcement
- Associated within this structure, Indigo and Egis will intend to expand their partnership to the new challenges of LTZs and LEZs for a more sustainable mobility in urban areas

# 1.10. ACQUISITION OF 100% OF SMOVENGO



## A new step for the "Vélib" self-service bikes









A positive and major contribution to mobilities during Olympics and Paralympics

#### **Giant Stations**

14 humanized stations with a maximum capacity of 3,600 places during the Olympic Games

#### Toyota partnership

Management of a fleet of vehicles dedicated to people with reduced mobility in the Olympic Village

# Bridgestone & Decathlon partnership

Commissioning, maintenance, and regulation of bicycle fleets at various Olympic venues for athletes and staff

- On 30th December 2024, Indigo Infra, a subsidiary of Indigo Group, which previously held 40% of Smovengo's share capital, announced the completion of the acquisition of all the shares and shareholders' loans in Smovengo from its co-shareholders Mobivia, Fifteen and Marfina as well as the acquisition of the business assets for supplying Smovengo with the solutions and equipment necessary to the "Vélib" self-service bikes
- In the context of Smovengo's capital restructuring, Indigo Infra has written off its shareholders' loans (fully depreciated in Indigo Group's consolidated financial statements as of 31 December 2023). Indigo Infra will also proceed with the incorporation to the capital of Smovengo of all, or part of the shareholders' loan acquired, followed by a capital reduction
- Since 2018, Smovengo operates the "Vélib" self-service bikes on behalf of the Syndicat Autolib' & Vélib' Métropole, covering the City of Paris and 65 municipalities of the Greater Paris Metropolitan Area
- ► This combined operation will enable Indigo Infra to hold 100% of Smovengo's capital and to strengthen Smovengo on the control over its entire value chain



# FINANCIAL PERFORMANCE

- 2.1. Strong revenue growth Page 18
- 2.2. Solid EBITDA generation Page 20
- 2.3. Strong EBITDA margins Page 21
- 2.4. Income statement Page 22
- 2.5. Capital expenditure Page 23

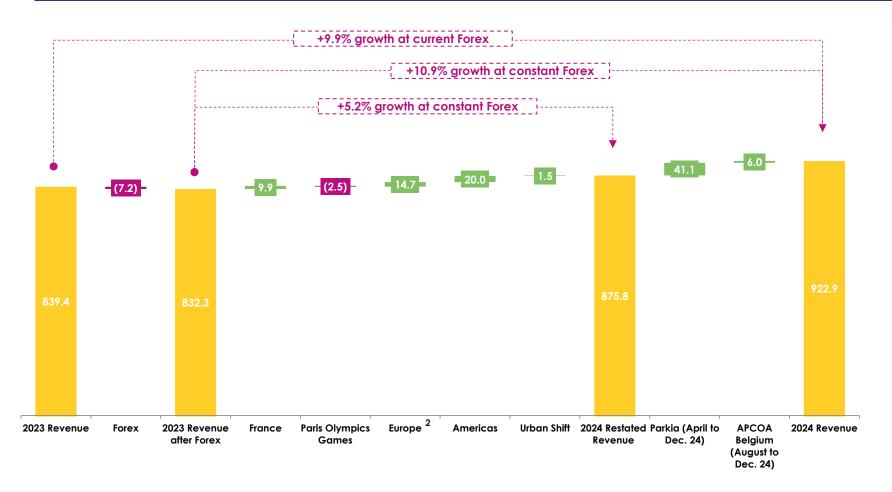
2.6. Cash-flow statements – Page 24

# 2.1. STRONG REVENUE GROWTH

1/2 Indigo

Revenue is higher by +10.9% compared to 2023<sup>1</sup> thanks to solid organic growth and M&A operations

#### Global Proportionate - Revenue bridge 2023 to 2024 (in €m)



- In 2024, revenue increased by +10.9% (+€90.6m) at constant Forex in comparison with 2023
- ► All business units showed positive trends, especially in Europe<sup>2</sup> (+€14.7m) which benefited from strong traffic increase and Americas (+€20.0m) thanks to Brazil (+€9.2m) and Canada (+€6.0m) through a successful business development, and Colombia (+€4.8m) with the full integration of City Parking
- Despite the impact of the Olympic Games in Paris, France contributed to the growth (+€9.9m) and benefited from a strong activity in the other regions. Moreover, Parkia and APCOA Belgium portfolios respectively contributed to +€41.1m and +€6.0m since their closing
- ▶ Urban Shift growth (+€1.5m) was driven by the acquisition of the Transdev's Group onstreet activities (consolidated from the 2<sup>nd</sup> October 2024) but partially compensated by the temporarily loss of the on-street parking control in Paris (lost mid-2023 but back in October 2024 through CSV acquisition)

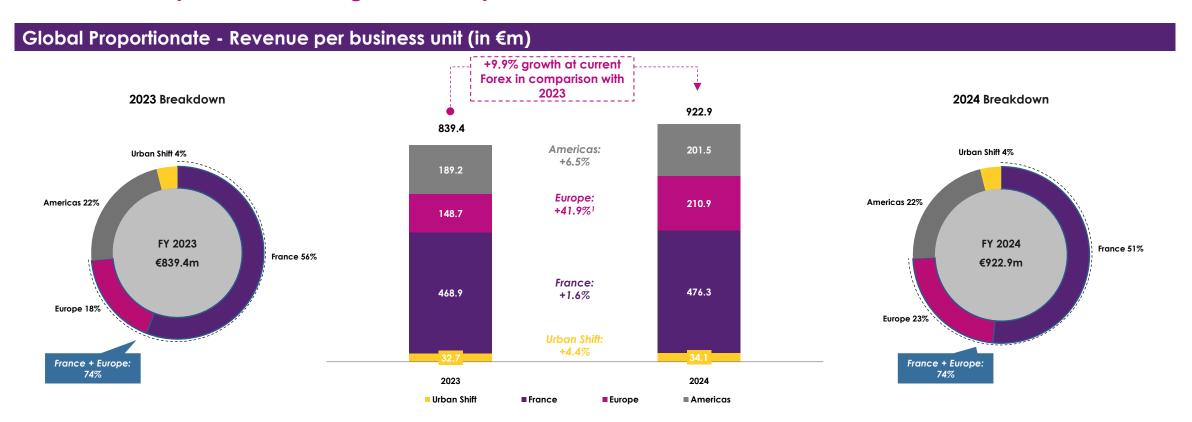
- 1. At constant Forex in comparison with 2023
- 2. Europe has been restated from contributions of Parkia in Spain and APCOA Belgium

# 2.1. STRONG REVENUE GROWTH

2/2



#### Well diversified portfolio that mitigated the exposure to traffic risk



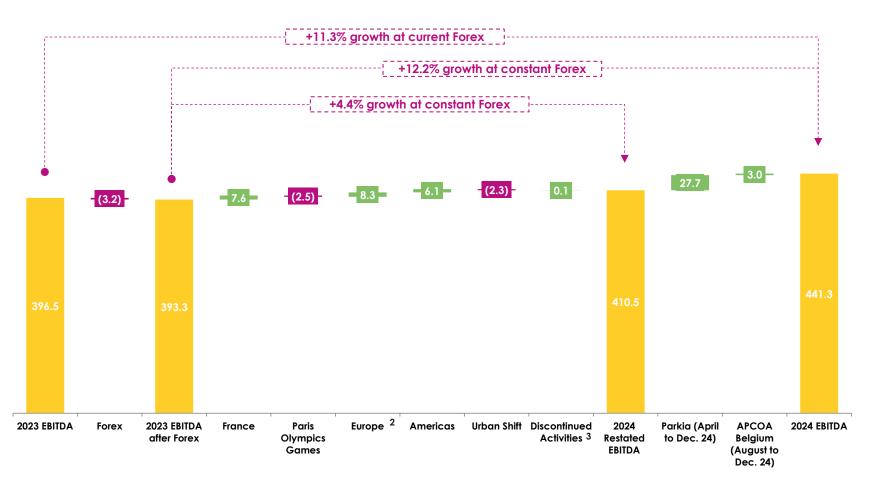
- France is the main contributor as it still represents c.51% of FY 2024 revenues, but rebalancing is ongoing following notably the acquisition of Parkia in Spain (consolidated from the 29<sup>th</sup> April 2024), resulting in an increasing stake of the Europe business line in the revenue (23%). This trend should continue over 2025 due to the full contribution of Parkia and APCOA Belgium portfolios from next year onwards
- ▶ Urban Shift will also positively contribute to the total revenue over the future following the acquisition of the Transdev Group's on-street activities and by rebuying the remaining stakes of its co-shareholders in the Smovengo's "Vélib'" self-service bikes (closing achieved on 30<sup>th</sup> December 2024)

# 2.2. SOLID EBITDA GENERATION



### EBITDA follows revenue growth and is higher by +12.2%<sup>1</sup> compared to 2023

#### Global Proportionate - EBITDA bridge 2023 to 2024 (in €m)



- 2024 EBITDA increased by +12.2% (+€47.9m) at constant Forex in comparison with 2023
- In line with the revenue growth, most business units have participated to the improvement of the EBITDA thanks to strong organic performance, especially driven by France (+€7.6m), Europe² (+€8.3m) and Americas (+€6.1m)
- However, **Urban Shift** was mainly impacted by the **lower performance of Smovengo** (€(1.6m)) and **the end of Paris contract by Streeteo mid-2023** (but acquired again in October 2024 through CSV)
- Finally, Parkia and APCOA Belgium portfolios contributed respectively to +€27.7m and +€3.0m since their closing. Indigo will benefit from the full-year effect of those acquisitions in 2025 and synergies implementation

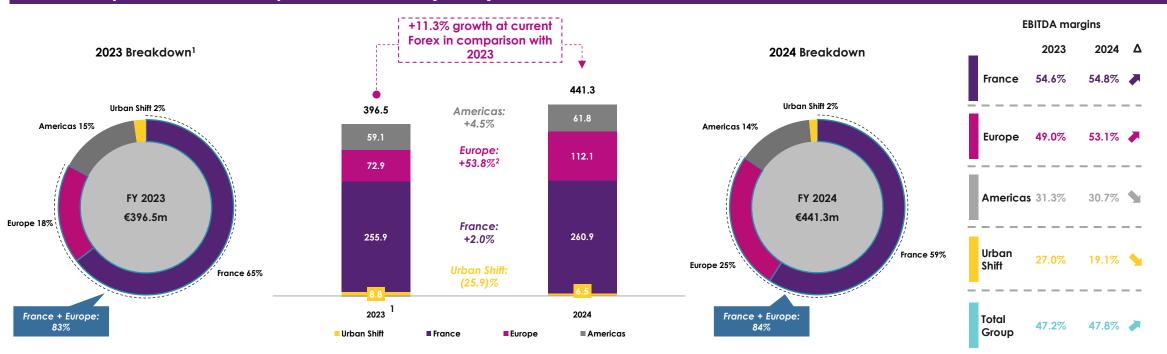
- 1. At constant Forex in comparison with 2023
- 2. Europe has been restated from contributions of Parkia in Spain and APCOA in Belgium
- 3. Only related to the activities in the USA

## 2.3. STRONG EBITDA MARGINS



#### Improved EBITDA margins across most of the business units

### Global Proportionate EBITDA per business unit (in €m)



- ▶ 2024 Group EBITDA margin amounts to 47.8% and increased by +0.6 ppts in comparison with 2023
- While the EBITDA margin for France slightly increased (from 54.6% to 54.8%), the EBITDA margin for Europe has significantly increased (from 49.0% to 53.1%) due the consolidation of the high-profitable portfolio of Parkia assets (67.3%). Regarding the EBITDA breakdown, the trend follows the same path than revenue, with a higher contribution from the European portfolio (which includes also the recent acquisition of APCOA Belgium portfolio): France combined with Europe will continue increasing in 2025 with the full-year effect of those two European acquisitions
- The Urban Shift business unit has known a decline in EBITDA margin due to the temporarily loss of the on-street parking control in Paris (lost mid-2023 but back in October 2024 through CSV acquisition) partially counterbalanced by the acquisition of the Transdev Group's on-street activities and consolidation of Smovengo next year

# 2.4. INCOME STATEMENT

### INDIGO G R O U P

#### The Group generated a strong net income

#### **GP Revenue to IFRS Revenue**

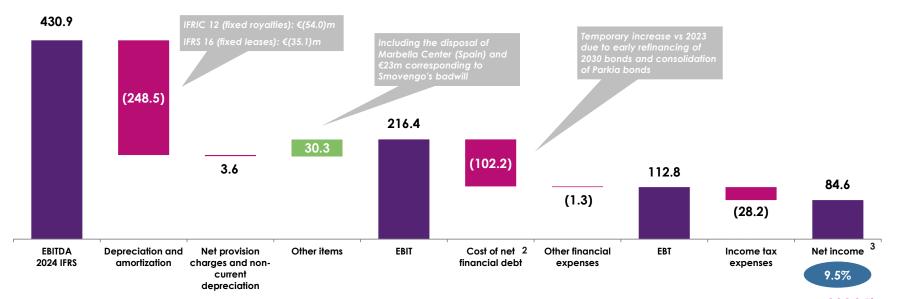
In €m	2023	2024	Δ
Revenue - GP	839.4	922.9	<b>9.9</b> %
France + Corporate	-	0.1	n.a.
Colombia 1	(2.4)	-	(100.0%)
Belgium (ParcBrux & Parking Belgium Register) 1	(7.3)	(5.2)	(29.0%)
Smovengo 1	(25.1)	(26.3)	5.0%
Switzerland	(4.4)	(4.4)	(0.0%)
Revenue - IFRS	800.2	887.0	10.8%

#### **GP EBITDA to IFRS EBITDA**

In €m	2023	2024	Δ
EBITDA - GP	396.5	441.3	11.3%
France + Corporate	(0.0)	(0.0)	_
Colombia 1	(0.3)	-	(100.0%)
Belgium (ParcBrux & Parking Belgium Register)	(2.8)	(1.9)	(31.5%)
Smovengo <sup>1</sup>	(6.8)	(5.2)	(23.6%)
Switzerland	(3.4)	(3.2)	(4.1%)
EBITDA - IFRS	383.3	430.9	12.4%

rom 1st January 2025,
witzerland (with Parking du
Centre-Flon) will remain the
nain country where the
equity method consolidation

#### From EBITDA to net income (IFRS) – 2024 (€m)



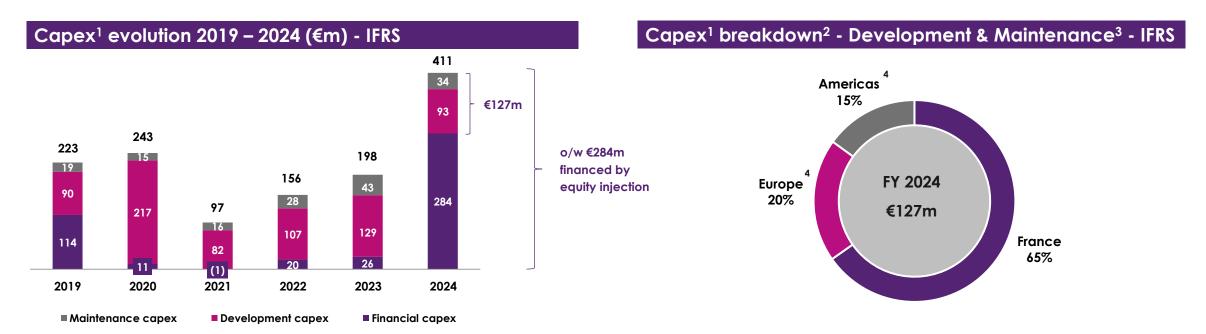
Notes:

- 1. Colombia is now fully consolidated following the majority takeover of City Parking, Smovengo and ParcBrux will be now consolidated into the IFRS EBITDA
- 2. Excluding the impacts of IFRIC 12 and IFRS 16, the cost of net financial debt is €(77.4)m in 2024
- 3. Net income attributable to non-controlling interest amounted to €1.7m in 2024. Net income attributable to owners of the parent amounted to €86.3m

2024 Financial Results – March 2025

# 2.5. CAPITAL EXPENDITURE

#### Continuous investments in infrastructure contracts



- ► The significant amount of financial capex (€284m) is related to the recent M&A transactions carried out over the course of 2024 including (1) the payment for the acquisition of Parkia in Spain, (2) the payment for the acquisition of APCOA Belgium, (3) the payment of the acquisition of Transdev's Group on-street activities, (4) the buy-back of the remaining stakes of its co-shareholders in Smovengo and the acquisition of the business assets for supplying Smovengo and (5) the disbursement related to the remaining portion for increasing our stake from 87.5% to 100.0% in the company City Parking in Colombia
- Main infrastructure capex in FY24 include some construction works (notably several car parks in Paris (Gare d'Austerlitz, Montparnasse Raspail, Odéon, etc.), Hospital Orsay and Tignes in France, Blue Gate in Belgium, Salamero in Spain, etc.), and some renewed leases in Brazil (Parque Ibirapuera, Terminal Rodoviário do Tietê, Santa Casa de Campo Grande, etc.) but partially compensated by the cash proceeds from the sale of the Canadian ownerships that have been contributed to the Clermont joint-venture and from the sale of Marbella Center in Spain (as required by the CNMC, the antitrust authority in Spain following the completion of Parkia acquisition)
- ▶ In maintenance capex, the Group is continuing its program of EV charging deployment by reaching c.10,400 charging points (of which c.5,700 in France, and c.1,700 in Belgium) as of Dec. 24

#### Notes:

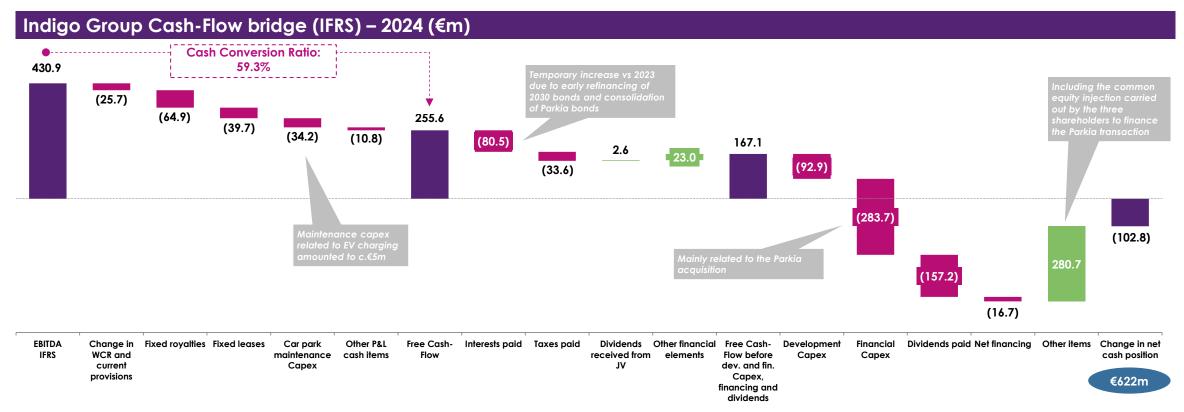
- 1. Excluding IFRIC 12 and IFRS 16 Capex
- 2. Urban Shift business unit is excluded from the breakdown as it is unsignificant (c.€0.1m)
- 3. Maintenance capex related to EV charging amounted to c. €5m
- 4. Each associated percentage excludes the cash proceeds from the sale of the Canadian ownerships to Clermont and from the sale of Marbella Center in Spain

#### 2024 Financial Results – March 2025

## 2.6. CASH-FLOW STATEMENTS



Despite a decrease in cash during 2024 notably due to investments and dividends paid, liquidity remains strong (net cash position of €622m as of Dec.24)



- In 2024, the Group's cash decreased by €(102.8)m mainly due to several acquisitions (Parkia, APCOA Belgium, Transdev Group's on-street activities, Smovengo, etc.), the payment of interest and taxes (€114.1m), and the dividends paid (€157.2m) to shareholders but partially counterbalanced by the common equity injection (€284m) carried out by the three shareholders to finance the Parkia transaction
- The strong liquidity of the Group, reflected by a net cash position of €622m as of December 2024 thanks to its strong business model and positioning, demonstrates Indigo's resilience, conservative financial policy and robustness over the last years. Part of the cash will be used in 2025 to refinance the 2025 bonds (€470m)



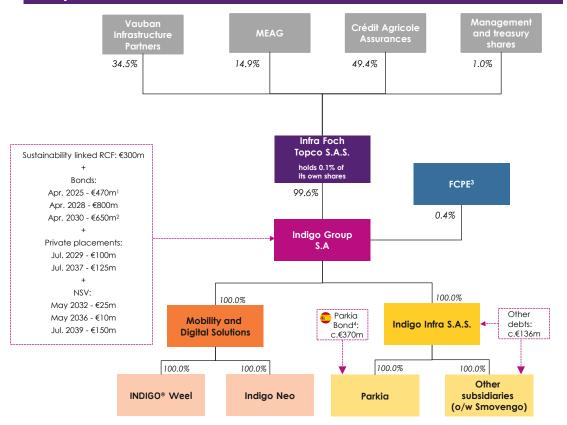
# FINANCIAL POLICY

- 3.1. Strong financial structure Page 26
- 3.2. Strong liquidity Page 27
- 3.3. Pro-active and prudent financial policy Page 28

# 3.1. STRONG FINANCIAL STRUCTURE



#### Simplified structure chart as of 31 December 2024



#### Indigo Group's net financial debt (IFRS)

In €m	31/12/2021	31/12/2022	31/12/2023	31/12/2024 31	/12/2024 PF
Bonds	1,813.6	1,726.0	2,313.2	2,679.0	2,679.0
Revolving credit facility	-	(0.9)	(0.7)	(0.5)	(0.5)
Other external debts	54.2	105.7	129.5	136.3	136.3
Accrued interests	24.1	24.2	33.4	45.0	45.0
Total long-term financial debt excluding royalties and leases	1,891.9	1,854.9	2,475.5	2,859.8	2,859.8
Figure 3 delete wells to de Ground was a live a	70/0	710.7	7/05	707.4	707 /
Financial debt related to fixed royalties	304.0	318.7	348.5	383.4	383.4
Financial debt related to fixed leases	114.1	130.3	142.5	177.9	177.9
Total long-term financial debt	2,310.1	2,303.9	2,966.5	3,421.1	3,421.1
Net cash	(449.9)	(271.0)	(724.9)	(621.9)	(621.9)
Hedging instruments FV	(2.1)	(0.4)	(5.0)	(21.9)	(21.9)
Net financial debt	1,858.1	2,032.5	2,236.7	2,777.3	2,777.3
Reported EBITDA (LTM)	288.5	369.9	383.3	430.9	475.4
Net financial leverage (x)	6.4x	5.5x	5.8x	6.4x	5.8x

#### Indigo Group's net financial debt (GP)

In €m	31/12/2021	31/12/2022	31/12/2023	31/12/2024 31/	12/2024 PF <sup>5</sup>
Net financial debt	1,861.3	2,038.4	2,236.7	2,777.3	2,777.3
Reported EBITDA (LTM)	318.0	381.4	396.5	441.3	478.2
Net financial leverage (x)	5.9x	5.3x	5.6x	6.3x	5.8x

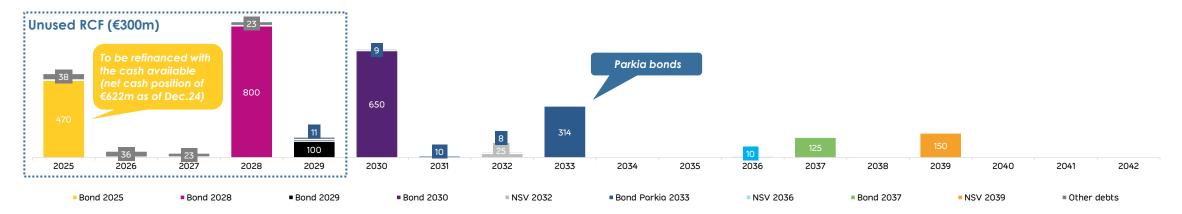
Temporarily increase of the financial leverage to 6.4x (IFRS), negatively impacted by the consolidation of Parkia's bonds and existing debts of acquired companies. On a proforma basis (i.e., full year EBITDA contributions of Parkia, APCOA Belgium, Smovengo and Transdev Group's on-street activities), financial leverage decreased to 5.8x in line with December 2023

- 1. Initially €650m. Partial buy-back in May 2022 of €121.5m and in October 2023 of €58.6m
- 2. New bonds issued in October 2023 to refinance 2025 bonds
- 3. Employee shareholding funds (Fonds Commun de Placement Entreprise FCPE)
- 4. Parkia bond located in Parkia Finco S.A.

# 3.2. STRONG LIQUIDITY



### Debt maturity profile as of 31 December 2024 (€m)



#### S&P rating "BBB stable"

- On 29 November 2024, S&P confirmed Indigo Group's BBB credit rating with a stable outlook, following the common equity injection related to the Parkia acquisition
- To maintain a strong Investment Grade rating, Indigo Group:
  - targets adjusted FFO/Net Debt ratio to be comfortably above 10% on average
  - ▶ targets **Net Debt to EBITDA to be lower than 6.5x** on average
  - ▶ targets adjusted EBITDA margin above 30%
- ▶ Indigo Group will be maintained as the main Group funding vehicle to limit structural subordination in line with S&P's guidelines

## Optimized financing costs

- Limited exposure to interest rates risk...
  - Maintain at least 75% of fixed or capped rate debt as per the Group financing policy
  - As of 31 December 2024, 79% of the Group's debts bear fixed rate (after hedging)
- Indigo benefits from the decrease of interest rates thanks to the swaps put in place after the bonds issue in October 2023 (+€22m of mark-to-market as of 31st December 2024)



#### Note:

1. 2018 restated from one-off costs mainly related to the refinancing of the 2020 bonds (of which impact of the exercise of the make-whole call for €19.8m, early termination of a swap €(2)m, amortized cost on the 2020 bonds for €1.9m)

# 3.3. PRO-ACTIVE AND PRUDENT FINANCIAL POLICY



New bonds issue and liability management operations



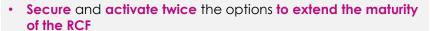
- Reduce the financing wall of 2025 from c.€529m to c.€470m by performing a liability management operation
- Benefit from a well-balanced maturity profile with tenors spread out over time and secured refinancing



2025 bonds refinancing already secured

> Objective to keep a strong liquidity

Securing the extension of the **RCF** 



Last extension granted by the banks in the first semester of 2024



Maturing in July 2029 (no more options to be activated)

Achievement of the 2 sustainability-linked KPIs in 2023 and 2024

79% of the debt at fixed rate as of 31 December 2024

Mark-to-market of +€22m

Interest rate swaps

Benefit from the decrease of the interest rates by putting in place interest rate swaps with different maturities for a total amount of €500m



as of 31 December 2024

€430m deposits with good





Pursuing a proactive treasury management to take advantage of favorable market conditions and remunerate its liquidity with high level of interest rates, the proceeds of the €650m bonds have been placed on long-term deposit accounts until the refinancing of the 2025 bonds



level of remuneration dedicated to the 2025 **April bond repayment** 

Successful equity injection



Indigo's shareholders have proceeded to a common equity injection in October 2024, following the Parkia acquisition, which has been temporarily financed with cash and shortterm overdraft

Strong commitment of our shareholders to achieve a solid Investment Grade rating

# **APPENDIX**

- 4.1. Balance sheet Page 30
- 4.2. Strong non-financial performance by Vigeo Eiris Page 31



# 4.1. BALANCE SHEET

## INDIGO G R O U P

#### **FY 2024 - IFRS**

Assets	€m	Equity & Liabilities	€m
Concession intangible assets	1,408.2	Share capital	183.0
Goodwill	1,067.6	Share premium	471.8
Property, plant and equipment	1,043.0	Other <sup>1</sup>	(21.9)
Concession tangible assets	186.4	Consolidated shareholders equity	632.9
Investments in companies under equity method	33.0		
Other non-current assets	205.0	Minority interests	98.9
		Total equity incl. minority interests	731.8
Deferred tax assets	77.2		
Financial derivatives	11.6	Financial debt excl. IFRIC 12 and IFRS 16	2,875.4
Cash, cash equivalents and other cash assets	637.5	IFRIC 12 impact on debt	383.4
Other current assets	367.0	IFRS 16 impact on debt	177.8
		Deferred tax liabilities	173.7
		Provisions	68.3
		Financial derivatives	0.2
		Other non-current and current liabilities	625.8
		Total liabilities	4,304.7
Total assets	5,036.5	Total equity & liabilities	5,036.5

# 4.2. STRONG NON-FINANCIAL PERFORMANCE BY VIGEO EIRIS



VIGEO rating agency awarded Indigo Group a 65/100 rating as part of the non-financial rating process in December 2021



