

WORLD LEADER IN CAR PARKING, INDIVIDUAL MOBILITY SOLUTIONS AND CITY SERVICES





### Disclaimer

The information in this presentation has been included in good faith but is for general informational purposes only. All reasonable care has been taken to ensure that the information contained herein is not untrue or misleading. It should not be relied on for any specific purpose and no representation or warranty is given with regards to its accuracy or completeness. This presentation should be read together with the information on Indigo Group S.A. published by it on its website at www.group-indigo.com

This document does not constitute or form part of any offer or invitation to sell or issue, or any solicitation of any offer to purchase or subscribe for any securities. Its making does not constitute a recommendation regarding any securities. Nothing herein may be used as the basis to enter into any contract or agreement

This presentation may contain forward-looking objectives and statements about Indigo Group's financial situation, operating results, business activities and expansion strategy. Although these objectives and statements are based on reasonable assumptions, they are subject to numerous risks and uncertainties, including matters not yet known to us or not currently considered material by us, and there can be no assurance that anticipated events will occur or that the objectives set out will actually be achieved. All forward-looking statements are management's present expectations of future events and are subject to a number of factors and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements. The information is valid only at the time of writing and Indigo Group does not assume any obligation to update or revise the objectives on the basis of new information or future or other events, subject to applicable regulations. Additional information on the factors and risks that could have an impact on Indigo Group's financial results is contained in the documents filed by Indigo Group with the French securities regulator (AMF) and available on its website at www.group-indigo.com

Neither Indigo Group nor any affiliates or their officers or employees shall be liable for any loss, damage or expense arising out of any access to or use of this presentation, including, without limitation, any loss of profit, indirect, incidental or consequential loss

This distribution is addressed to analysts and to institutional or specialized investors only. No reproduction of any part of the presentation may be sold or distributed for commercial gain nor shall it be modified or incorporated in any other work, publication or site, whether in hard copy or electronic format



### **Reported financial figures**

#### Details on the data presented by the Indigo Group

As part of its communication through various media such as its website <u>www.indigo-group.com</u>, Indigo Group S.A. (the "Company") presents consolidated financial, operational, HR and environmental data under different formats or perimeters. These differences, motivated by the desire to give a more complete view of the activities of the INDIGO Group (the "Group"), are linked in particular to the existence of joint-ventures, companies in which the Group holds a significant share of the capital of no more than 50% and over which it does not exercise exclusive control. These joint-ventures are mainly located in Switzerland (with the company Parking du Centre-Flon held at 50%) or in France (with the company Smovengo S.A.S. held at 40.49%); a full list of consolidated joint ventures can be found in the notes to the Company's consolidated accounts

This note summarizes the way in which this subject is dealt with in the Group's various communication media. For more details, the reader is invited to refer to the relevant materials and in particular to the notes to the Company's consolidated financial statements and to its non-financial performance statement (the *Déclaration de Performance Extra-Financière* or "DPEF")

#### New organization of the Indigo Group

A new organization was put in place since April 2023 with the appointment of a Group Chief Executive Officer and a new Group Management Committee that reflects the evolution of the organization. In order to be in line with this new organization, the Group has reorganized its business units. The segments presented are as follows: France, with a distinction between operating activities and corporate head office activities, Continental Europe (Andorra, Belgium, Luxembourg, Poland, Spain and Switzerland), the Americas (Brazil, Canada and Colombia), and Urban Shift (Indigo Weel and Streeteo), to which the Smovengo joint venture is operationally attached

#### Financial data

- The Group's statutory consolidated financial statements are prepared in accordance with IFRS, with joint-ventures being consolidated using the equity method. In order to provide a more economic view of the substance of the Group, the Company also reports certain financial data (such as revenue, EBITDA and net debt) under a "Global Proportionate" format, which is defined as IFRS consolidated data adjusted for the Group's share of the contribution of its activities in the joint-ventures, as if the joint-ventures were proportionately consolidated
- Free Cash-Flow: for the same reason, the Group uses Free Cash-Flow which is a measure of cash-flow from recurring operating activities as a
  performance indicator. It equals EBITDA less disbursements related to fixed fees as part of concession and lease contracts, the change in the working
  capital requirement and current provisions, maintenance expenditures and any other operating items that have a cash impact but that are not included
  in EBITDA. A reconciliation with the figures in the consolidated cash-flow statement is presented in Note 8 "Notes to the cash flow statement" of the
  consolidated financial statements ended 30 June 2024
- Cash Conversion Ratio: provides useful information to investors to assess the proportion of EBITDA that is converted into Free Cash-Flow and therefore available for development investments, payments of tax, debt servicing and payments of dividends to shareholders

#### **Operational data**

The Group presents certain operational data (such as the number of countries and cities in which it is present, the number of parking spaces and car parks managed, or the number of employees) on the basis of a global view that includes 100% of the data relating to the joint-ventures, as if they were fully consolidated and not accounted for using the equity method, as the data concerned is difficult to reduce to the Group's share in the joint-ventures



### Contents

4.	Appendix	27
3.	Financial Policy	23
2.	Financial Performance	15
1.	H1 2024 Highlights	4



### 1. H1 2024 Highlights

- 1.1. H1 2024 Key Highlights
- **1.2.** Strong financial performance in H1 2024
- **1.3.** Key corporate milestones
- 1.4. A well diversified portfolio serving a strong business profile
- **1.5.** A reinforced infrastructure business model

5	1.6.	Key wins and renewals in H1 2024	10
6	1.7.	Acquisition of Parkia	11
_	1.8.	Acquisition of Apcoa Belgium	12
7 8	1.9.	Signing of an agreement with Transdev Group	13
	1.10.	Key wins through M&A in H1 2024	14



# 1.1. H1 2024 Key Highlights

#### **Organic Growth**

- H1 2024 results show a robust and strong performance in all countries, both in terms of Revenue (€438.5m as of June 2024 i.e. +6.6% at constant Forex vs H1 2023) and EBITDA (€198.3m as of June 2024 i.e. +9.1% at constant Forex). In maintenance capex, the Group is continuing its program of EV charging deployment by reaching c.8,500 charging points (of which c.4,800 in France, and c.1,500 in Belgium) but is also improving its infrastructure with relamping and deployment of soft mobility services (80 Cycloparks as of June 2024)
- The Group is also pursuing its development with more than €34m of development capex for new concessions (notably Saint-Jeande-Luz, Hospital Orsay, and Paris Gare d'Austerlitz in France and also Txomo in Spain) and management contracts (Zuiderpoort in Belgium) and by securing the renewal of key contracts such as Salon-de-Provence in France and Shopping Del Rey in Brazil

#### M&A

- Completion of the acquisition of Parkia (100% stake), one of the leading Iberian off-street car park operators which allows Indigo Group to become a strong market player in Iberia and reinforces its infrastructure business profile with a unique portfolio of concessions contracts and ownerships with c.38 years of residual maturity
- Strategic investments have been carried out over the last 9 months in all the geographies in order to consolidate its market position and reinforce its infrastructure business model:
  - In Belgium, with the acquisition of 100% of APCOA Belgium NV and its subsidiaries
  - In France, with the signing of the agreement to acquire the on-street parking activities of Transdev Group
  - In Colombia, with the completion of its 100% takeover of City Parking (previously held at 87.5%), the leading parking operator in Colombia
  - In Canada, with the establishment of Clermont, a new joint venture partnership with Ardian, to invest in parking assets

#### **Financial Policy**

- As a reminder, S&P affirmed the BBB rating with a stable outlook on 5<sup>th</sup> October 2023, following the signing of the agreement with Parkia, and has confirmed Indigo Group's position in the Investment Grade category and the Group's ability to maintain strong ratios, both in terms of FFO/Debt and Debt/EBITDA
- Following the successful pricing of a new €650m bonds issue on 11<sup>th</sup> October 2023 with a 6.5-year maturity, Indigo Group continued to:
  - Take advantage of favorable market conditions since Indigo still benefits from the investments of part of the proceeds on longterm deposit accounts and benefits from the decrease of interest rates with swaps put in place in the first semester (bringing the variable debt at 22% of gross debt)
  - Pursue a prudent financial policy by activating the last option to extend by one year the €300m RCF leading to a new maturity date in Julu 2029
- In line with the Group's commitment to maintain a strong Investment Grade rating, Indigo's shareholders Crédit Agricole Assurances, Vauban Infrastructure Partners and MEAG – will proceed in the coming weeks (in any case before 29th November) to a common equity injection of €284m to finance the Parkia transaction H1 2024 Financial Results - September 2024

INDIGO



Global Proportionate

# 1.2. Strong financial performance in H1 2024

H1 2024 shows a robust grov	wth both in Re H1 2024		IUE AND nge with H1 20231	EBITDA Change at constant FX
Revenue	€438.5m		+6.5%	+6.6%
EBITDA	€198.3m		+8.9%	+9.1%
EBITDA margin	45.2%	+1.	0 ppts	+1.0 ppts
			Pro-form	a Financials <sup>3</sup>
Net financial debt	€3,048m		€2,	,764m
Financial leverage (LTM)	7.6x		(	5.3x
Free Cash-Flow <sup>2</sup> generation	€101.7m		€12	24.5m
Cash Conversion Ratio	52.6%		5	9.9%

Page 6

**IFRS** 

Notes:

1. H1 2023 is restated of the divestments of activities in the USA

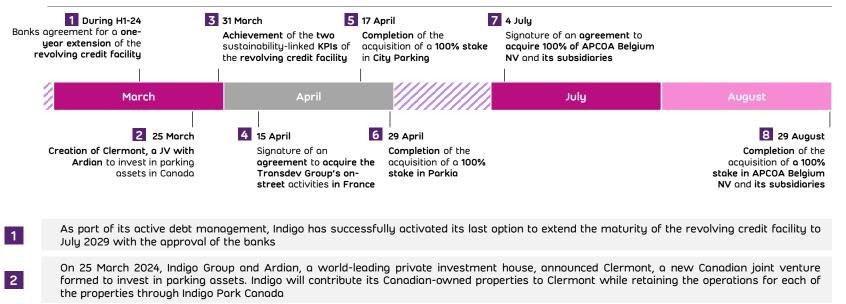
2. Free Cash-Flow = EBITDA – other P&L cash items – change in WCR – fixed royalties and fixed leases – maintenance capex

3. Proforma adjustments include the common equity injection from IFT shareholders, the normative EBITDA H1 2 contribution of Parkia and exclude M&A transactions costs, equity bridge loan costs, and the contribution to the 2024 FCPE plan

H1 2024 Financial Results - September 2024



### 1.3. Key corporate milestones



- 3 On 31 March 2024, the 2023 annual targets for the two sustainability-linked KPIs of the revolving credit facility have been achieved and certified by an independent third party
- 4 On 15 April 2024, Indigo Group signed an agreement with Transdev Group to acquire its on-street parking activities in France. This acquisition is fully aligned with Indigo Group's strategy to consolidate its activities across the entire value chain of on-street management
  - On 17 April 2024, Indigo Group finalized its 100% takeover of City Parking, the Colombian's leading parking operator founded 25 years ago in Bogota. This acquisition is in line with the Group's international strategy, particularly in South America, of becoming a leader in the markets in which it operates, with majority stakes in the companies it owns
  - On 29 April 2024, Indigo Group completed with the support of all its shareholders the acquisition of 100% of Parkia Spanish Holding SLU and its subsidiaries following the approval of the transaction by the Spanish anti-trust authority. The combined entity will operate the car parks under the Indigo brand and will become a strong market player in Iberia (Spain and Andorra)
    - On 4 July 2024, Indigo Group signed an agreement with APCOA Holdings GmbH to acquire APCOA's Belgian subsidiary, APCOA Belgium NV including a 50% stake in ParcBrux BV (the remaining 50% being already owned by Indigo) and a 50% stake in Maatschap Parkeren Leuven. As part of its strategy to expand its contract portfolio in its key geographies, Indigo Group will now operate 36 new contracts across four regions in Belgium (Antwerp, Flemish Brabant, Limburg and East Flanders)
    - On 29 August 2024, Indigo Group completed the acquisition of 100% of APCOA Belgium NV and its subsidiaries

5

6

7

8



## A well diversified portfolio serving a 1.4. strong business profile

3

#### Geographic diversification

- Indigo is strategically implemented in 10 countries, spread out over 3 continents
- This diversified exposure enables Indiao to limit its geographical risk
- Indigo generates 42% of its GP revenue<sup>1</sup> outside France and 12% outside OCDE countries, in line with the Group's strategy to maintain a well balance diversification

#### Seament diversification

2

- Indigo generates its revenue<sup>2</sup> from various segments, with a strong focus on City Center (55%)
- Exposure to the segments that were the most impacted durina the pandemic (Transport, Hotels & Restaurants, etc.) is limited

#### **Revenue diversification**

- The Group performance depends on different types of revenue<sup>1</sup>:
  - The hourlu traffic. accounting for 49% in European countries
  - The subscriptions, accounting for 24% in European countries
  - Other type of revenues (27%) in European including countries, diaital and on-street revenue

#### **Contract diversification**

- Indigo focuses strateau mainly on infrastructure contracts (88% of EBITDA<sup>3</sup>) with strong profitability
- They are mainly located in European countries (86% of EBITDA<sup>3</sup>)
- Non-infrastructure contracts (12% of EBITDA<sup>3</sup>) are mainly located in the Americas, with low demand-risk



#### Indigo Group geographic footprint



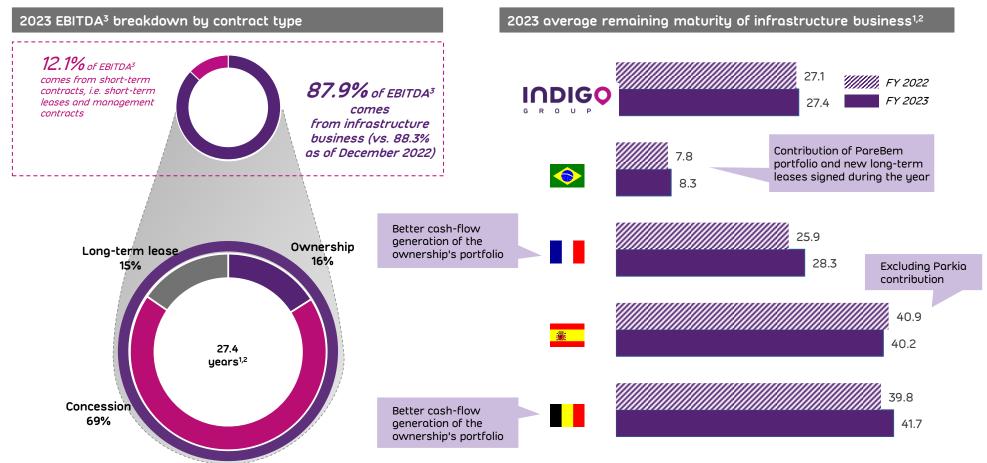
#### Notes:

- 2023 GP Revenue excluding Urban Shift perimeter and BePark 1.
- 2023 IFRS Revenue excluding Urban Shift perimeter and BePark 2.
- 3. 2023 GP EBITDA before IFRS 16 treatment and excluding Urban Shift perimeter and BePark



## 1.5. A reinforced infrastructure business model

27.4 years<sup>1,2</sup> of average remaining maturity at the end of 2023 slightly higher than 2022 (even excluding Parkia contribution)



#### Notes:

- 1. Weighted average residual maturity of infrastructure business based on Global Proportionate normative Free Cash-Flow in 2023, assuming a 99-year duration for ownerships and exercise of options for long-term leases with renewal at Indigo's discretion, excluding car parks under construction but not yet operating and Parkia contribution
- 2. Infrastructure means ownerships, concessions and long-term leases (including 99-year duration for ownerships and exercise of options for long-term leases with renewal at Indigo's discretion)
- 3. 2023 GP EBITDA before IFRS 16 treatment and excluding Urban Shift perimeter and BePark



# 1.6. Key wins and renewals in H1 2024

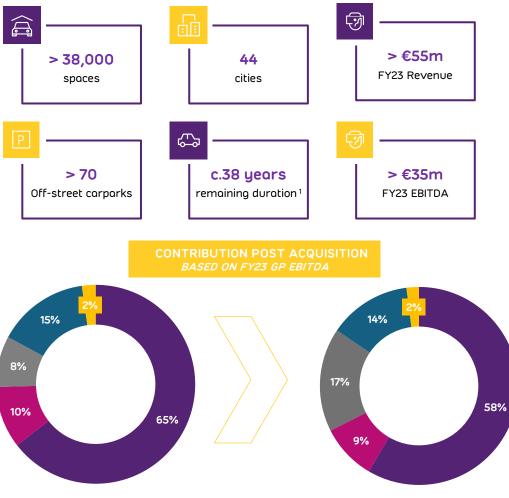
A solid renewal performance demonstrating Indigo ability to maintain its historical portfolio





# 1.7. Acquisition of Parkia

A unique opportunity to become part of the TOP 3 players in Spain

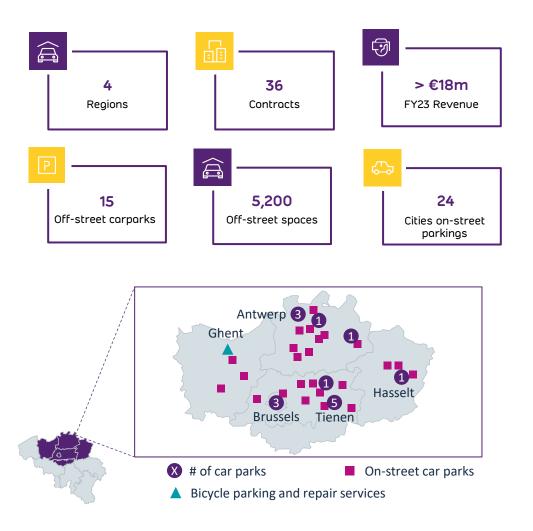


France Europe w/o Spain Spain Americas Urban Shift

- Indigo Group completed with the support of its shareholders on 29<sup>th</sup> April 2024, the acquisition of 100% of Parkia Spanish Holding SLU and its subsidiaries
- In line with its growth strategy to be one of the leaders in its geographies, the combined entity will operate the car parks under the Indigo brand and will become a strong market player in Iberia
- Founded in 1997 and based in Madrid, Parkia is a pure player in the off-street segment with a portfolio of highquality concessions contracts and ownerships
- The portfolio is widely diversified and mostly concession based. Parkia holds a strong geographical diversification translating into low counterparty risk
- The transaction has been temporarily financed with cash and short-term overdraft while Indigo's shareholders will proceed to a common equity injection of €284m in the coming weeks and on the latest on 29<sup>th</sup> November, in line with the Group's commitment to maintain a strong Investment Grade rating

# 1.8. Acquisition of Apcoa Belgium

A unique opportunity to expand Indigo Belgium's contracts portfolio



- On 4<sup>th</sup> July 2024, Indigo Group signed an agreement with APCOA Holdings GmbH to acquire APCOA's Belgium subsidiary, APCOA Belgium NV including a 50% stake in ParcBrux BV (the remaining being already owned by Indigo Group) and a 50% stake in Maatschap Parkeren Leuven
- Indigo Group will therefore own and consolidate now 100% of ParcBrux BV
- This acquisition will allow Indigo Group to expand its contracts portfolio in areas where Indigo Group is already present allowing significant synergies and strengthen its competitive position on the attractive onstreet market
- This transaction has been closed on 29<sup>th</sup> August 2024

### Sébastien Fraisse, Group's CEO

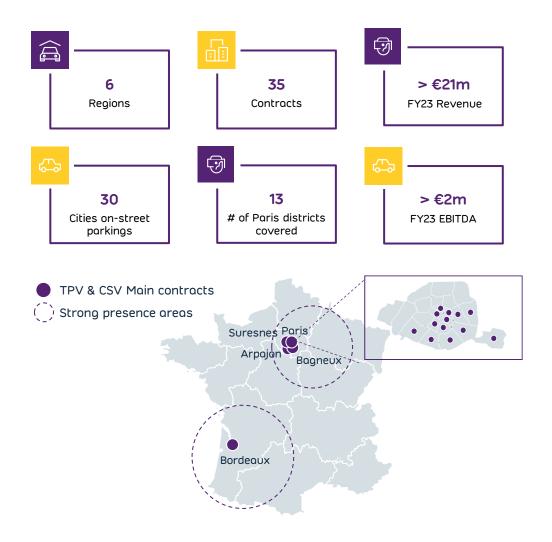


This operation perfectly fits into the Group's strategy of strengthening its positions wherever it is deployed both off-street and on-street. The complementarity of the portfolio of contracts provided by APCOA Belgium with that already held by Indigo Belgium, and the cultural proximity between the two structures will allow an accelerated and value-creating integration. It is also in line with our commitment to work alongside cities to support urban transformation, ensuring that they can respond effectively to the changing mobility needs



# 1.9. Signing of an agreement with Transdev Group

A new step to consolidate Indigo's on-street activities



- On 15<sup>th</sup> April 2024, Indigo Group signed an agreement with Transdev Group to acquire its on-street activities in France, namely Transdev Park Voirie (TPV) and its 70% stake in CSV, held alongside the Egis Group, both operated under the Moovia brand
- Already operating 78 on-street contracts, this acquisition is fully aligned with Indigo Group's strategy to consolidate its activities across the entire value chain of on-street management and will create significant synergies
- This acquisition will also allow Indigo to operate the parking control in 13 of the 20 Parisian districts positioning itself as a privileged partner of City of Paris when it comes to flow and spaces regulations
- With this acquisition and the operations already held by Indigo, the Group's positioning in the parking control segment in France will be very strong
- Soon associated within this structure, Indigo and Egis will intend to expand their partnership to the new challenges of LTZs and LEZs for a more sustainable mobility in urban areas
- This transaction is expected to be closed in early October 2024



# 1.10. Key wins through M&A in H1 2024

Three major acquisitions to further strengthen Indigo's position in key countries





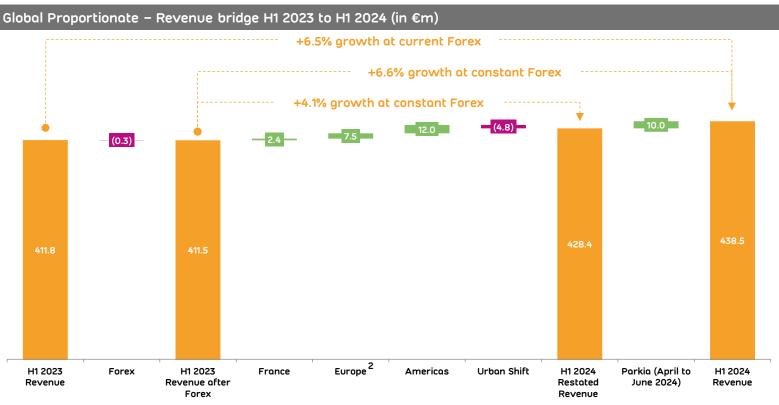
## 2. Financial Performance

2.1.	Strong revenue growth	16
2.2.	Solid EBITDA generation	18
2.3.	Strong EBITDA margins	19
2.4.	Income Statement	20
2.5.	Capital Expenditure	21
2.6.	. Cash-Flow Statements	22



### 2.1. Strong revenue growth

### Revenue is higher by +6.6% compared to H1 2023<sup>1</sup>



In H1 2024, revenue increased by +6.6% (+€27.0m) at constant Forex in comparison with H1 2023

Except Urban Shift (due to the temporarily loss of the on-street parking control in Paris – now owned by Moovia and CSV), all business units showed positive trends, especially in Europe<sup>2</sup> (+€7.5m) which benefited from strong tariff increases and Americas (+€12.0m) thanks to Brazil (+€4.4m) and Canada (+€3.3m) through a successful business development, and Colombia (+€4.3m) with the majority takeover of City Parking

Despite the business slowdown due to the preparation of the Olympic Games in Paris at the end of the semester, France contributed to the growth (+€2.4m) and benefited from a strong activity in the other regions. Finally, Parkia portfolio contributed to +€10.0m since the closing date in April 2024

#### Notes:

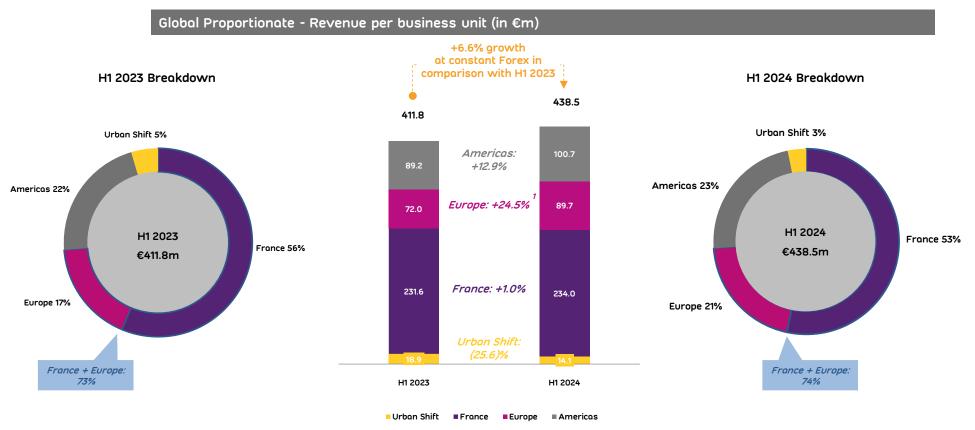
1. At constant Forex in comparison with H1 2023

2. Europe has been restated from the contribution of Parkia



### 2.1. Strong revenue growth

Well diversified portfolio that mitigated the exposure to traffic risk



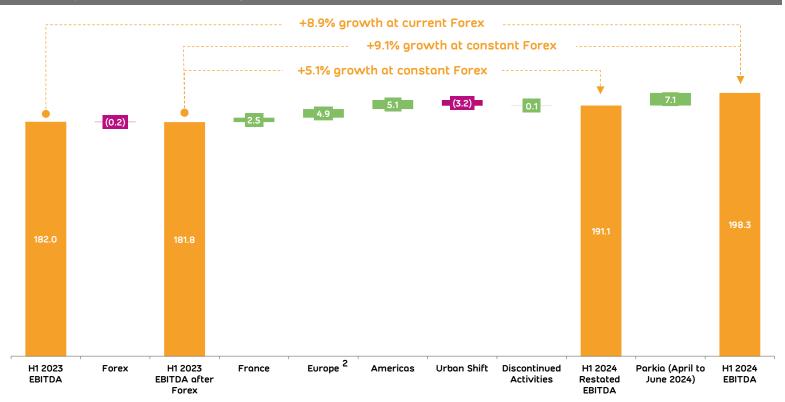
France is the main contributor as it represents 53% of H1 2024 revenue but rebalancing is still ongoing following notably the acquisition of Parkia in Spain (consolidated from the 29<sup>th</sup> April 2024), resulting in an increasing stake of the Europe business line in the revenue (21%). This trend should continue over the future with the recent acquisition of Apcoa Belgium and the full consolidation of Parkia portfolio from next year onwards



## 2.2. Solid EBITDA generation

### EBITDA is higher by +9.1%<sup>1</sup> compared to H1 2023

Global Proportionate – EBITDA bridge H1 2023 to H1 2024 (in €m)



H1 2024 EBITDA increased by +9.1% (+€16.5m) at constant Forex compared to H1 2023

In line with the revenue growth, most business units have participated to the improvement of the EBITDA thanks to strong organic performance, especially driven by France (+ $\in$ 2.5m), Europe<sup>2</sup> (+ $\in$ 4.9m) and Americas (+ $\in$ 5.1m)

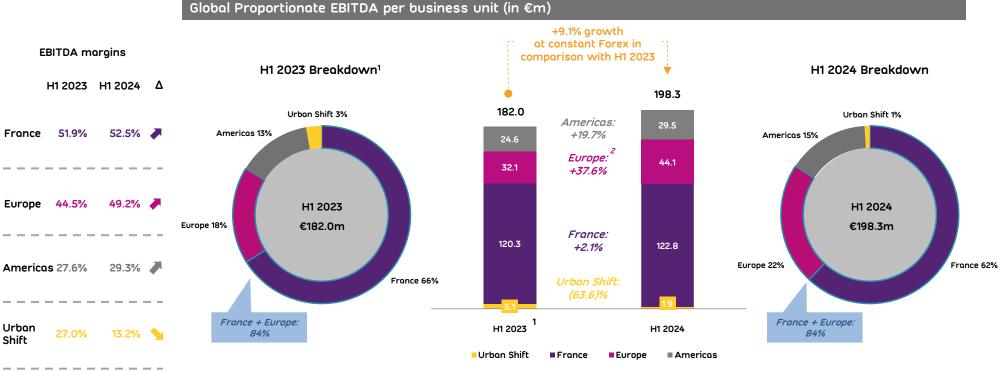
Finally, Parkia portfolio contributed to +€7.1m since the closing date in April 2024

Page 18



## 2.3. Strong EBITDA margins

### Improved EBITDA margins across most of the business units



H1 2024 Group EBITDA margin increased by +1.0 ppts in comparison with H1 2023

Total Group 44.2% 45.2% 🛹 While the EBITDA r

While the EBITDA margin for France slightly increased (from 51.9% to 52.5%), the EBITDA margin for Europe has significantly increased (from 44.5% to 49.2%) due to the consolidation of the high-profitable portfolio of Parkia assets since the closing date in April 2024. Regarding the EBITDA breakdown, the trend follows the same path than revenue, with a higher contribution from the European portfolio: France combined with Europe remain however stable

The Urban Shift business unit has known a decline in EBITDA margin due to the temporarily loss of the on-street parking control in Paris – now operated by Moovia and CSV (Transdev on-street activities under acquisition)

#### Notes:

 1. H1 2023 breakdown and bar chart excluding Discontinued Activities contribution (which amounted to (0.1)m and only related to the activities in the USA)

 2. Excluding Parkia contribution: +15.4%

 H1 2024 Financial Results - September 2024



## 2.4. Income Statement

GP Revenue to IFRS Revenue

IFRIC 12 (fixed royalties): €(26.8)m IFRS 16 (fixed leases): €(17.2)m

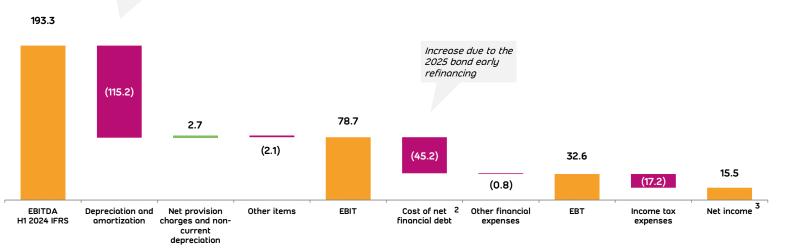
The Group generated a strong net income in spite of exceptional items (bridge financing of equity injection, one-off costs related to M&As)

In €m	H1 2023	H1 2024	Δ
Revenue - GP	411.8	438.5	6.5%
France + Corporate	0.0	0.0	n.a.
Colombia <sup>1</sup>	(2.4)	-	(100.0%)
Belgium (excl. BePark)	(3.6)	(3.8)	5.0%
Smovengo	(12.5)	(12.6)	0.5%
Switzerland	(2.2)	(2.2)	0.4%
Revenue - IFRS	391.1	420.0	7.4%

#### **GP EBITDA to IFRS EBITDA**

ln €m	H1 2023	H1 2024	Δ
EBITDA - GP	182.0	198.3	8.9%
France + Corporate	(0.0)	(0.0)	n.a.
Colombia <sup>1</sup>	(0.3)	-	(100.0%)
Belgium (excl. BePark)	(1.5)	(1.4)	(7.2%)
Smovengo	(2.9)	(2.0)	(31.2%)
Switzerland	(1.6)	(1.6)	(2.1%)
EBITDA - IFRS	175.7	193.3	10.0%

#### From EBITDA to net income (IFRS) - H1 2024 (€m)



#### Notes:

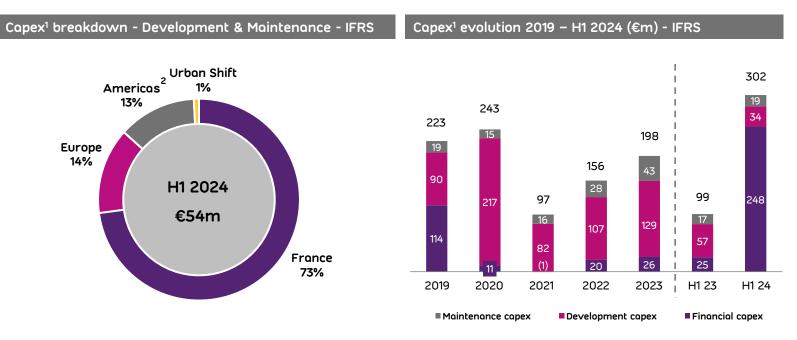
- 1. Colombia is now fully consolidated following the majority takeover of City Parking
- 2. Excluding the impacts of IFRIC 12 and IFRS 16, the cost of net financial debt is €(33.0)m in H1 2024
- 3. Net income attributable to non-controlling interest amounted to €1.7m in H1 2024. Net income attributable to owners of the parent amounted to €17.2m





# 2.5. Capital Expenditure

### Continuous investments in infrastructure contracts



Financial capex (€248m) mostly include the payment for the acquisition of Parkia in Spain and the disbursement related to the remaining portion for increasing our stake from 87.5% to 100.0% in the company City Parking in Colombia

Main infrastructure capex in H1 2024 include some construction works (Paris Gare d'Austerlitz, Hospital Orsay, Blue Gate and Techlane in Belgium, etc.), and some renewed leases in Brazil (Parque Ibirapuera, Shopping Pátio Maceió, etc.) but partially compensated by the cash proceeds from the sale of the Canadian ownerships that have been contributed to the Clermont jointventure

#### Notes:

1. Excluding IFRIC 12 and IFRS 16 Capex

2. Percentage excludes the cash proceeds from the sale of the Canadian ownerships to Clermont

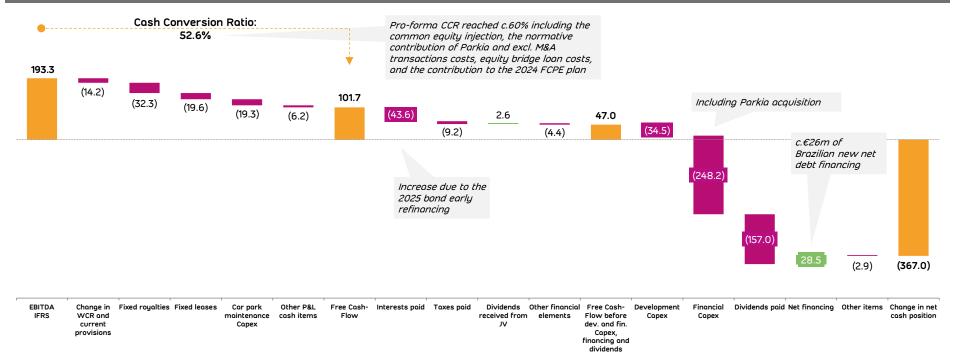




### 2.6. Cash-Flow Statements

Despite a decrease in cash during H1 2024 notably due to the acquisition of Parkia and dividends paid, the liquidity remains strong with a net cash position of €358m as of June 2024 which will be improved by the equity injection by year end

#### Indigo Group Cash-Flow bridge (IFRS) – H1 2024 (€m)



In H1 2024, the Group's cash decreased by €(367.0)m mainly due to Parkia acquisition, the payment of interest and taxes (€52.8m), and the dividends paid (€157.0m) to shareholders

The strong liquidity of the Group, reflected by a net cash position of €358m as of June 2024 thanks to our strong business model and positioning, demonstrates Indigo's resilience, conservative financial policy and robustness over the last years

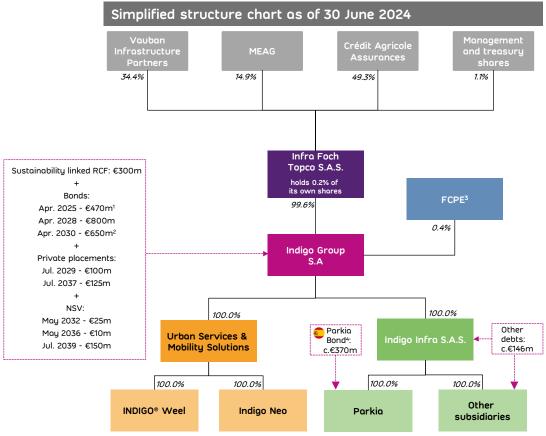


# 3. Financial Policy

3.1.	Strong financial structure	24
3.2.	. Strong liquidity	25
3.3.	. Pro-Active financing policy	26



### 3.1. Strong financial structure



#### Indigo Group's net financial debt (IFRS)

In €m	31/12/2023	30/06/2023	30/06/2024	30/06/24 PF
Bonds	2,313.2	1,726.4	2,670.7	2,670.7
Revolving credit facility	(0.7)	(0.8)	(0.6)	(0.6)
Other external debts	129.5	133.3	145.7	145.7
Accrued interests	33.4	15.9	31.5	31.5
Total long-term financial debt excluding royalties and leases	2,475.4	1,874.7	2,847.3	2,847.3
Financial debt related to fixed royalties	348.5	358.3	405.8	405.8
Financial debt related to fixed leases	142.5	130.2	154.6	154.6
Total long-term financial debt	2,966.5	2,363.3	3,407.7	3,407.7
Net cash including deposits	(724.9)	(137.8)	(358.2)	(642.2
Hedging instruments FV	(5.0)	0.1	(1.5)	(1.5
Net financial debt	2,236.7	2,225.6	3,048.0	2,764.0
Reported EBITDA (LTM)	383.3	376.2	400.9	437.0
Net financial leverage (x)	5.8x	5.9x	7.6x	6.3>

#### Indigo Group's net financial debt (GP)

ln €m	31/12/2023	30/06/2023	30/06/2024	30/06/24 PF
Net financial debt	2,236.7	2,226.6	3,049.3	2,765.3
Reported EBITDA (LTM)	396.5	387.8	412.9	449.0
Net financial leverage (x)	5.6x	5.7x	7.4x	6.2x

Temporarily increase of the financial leverage to 7.6x (IFRS), negatively impacted by the closing of the Parkia transaction on the 29<sup>th</sup> April 2024 and by the temporarily financing of the transaction with cash and short-term overdraft while Indigo's shareholders will proceed to a common equity injection in the coming weeks. On a proforma basis (i.e., full year contribution of Parkia and post equity injection), financial leverage decreased to 6.3x slightly higher than December 23 due to new contracts signed with fixed royalties and rents. The leverage will come back to levels in line with a strong Investment Grade Rating thresholds from next year onwards with the full consolidation of Parkia portfolio and other acquisitions

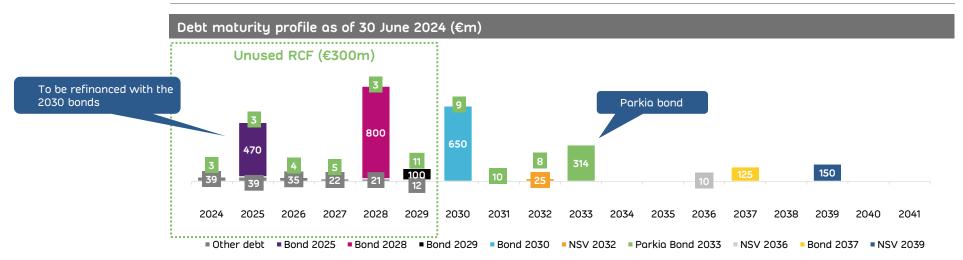
#### Notes:

Page 24

- 1. Initially €650m. Partial buy-back in May 2022 of €121.5m and in October 2023 of €58.6m
- 2. New bonds issued in October 2023 to refinance 2025 bonds
- 3. Employee shareholding funds (Fonds Commun de Placement Entreprise FCPE)
- 4. Parkia bond located in Parkia Finco S.A.



# 3.2. Strong liquidity



#### S&P rating "BBB stable"

- On 5 October 2023, S&P confirmed Indigo Group's BBB credit rating with a stable outlook, following the agreement to acquire a 100% stake in Parkia
- To maintain a strong Investment Grade rating, Indigo Group:
  - targets adjusted FFO/Debt ratio to be comfortably above 10% on average
  - $\checkmark~$  targets debt to EBITDA to be lower than 6.5x on average
  - ✓ targets adjusted EBITDA margin above 30%
- Indigo Group will be maintained as the main Group funding vehicle to limit structural subordination in line with S&P's guidelines

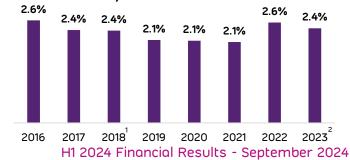
#### Notes:

- 2018 restated from one-off costs mainly related to the refinancing of the 2020 bonds (of which impact of the exercise of the make-whole call for €19.8m, early termination of a swap €(2)m, amortized cost on the 2020 bonds for €1.9m)
- 2. On a proforma basis (i.e., full year contribution of the 4.5% bonds issue in October 2023), the implied financing costs is 2.8% for 2023

#### Optimized financing costs

- Limited exposure to interest rates risk...
  - Maintain at least 60% of fixed or capped rate debt as per the Group financing policy
  - As of 30 June 2024, 78% of the Group's debts bear fixed rate (after hedging)

but Indigo benefits from the decrease of interest rates thanks to the swaps put in place after the bonds issue in October (+€2.4m of mark-to-market as of 30<sup>th</sup> June 2024)



Objective to keep a strong liquiditu



# 3.3. Pro-Active financing policy

Anticipate the refinancing of the 2025 bonds by issuing a

c.€470m by performing a liability management operation

Benefit from a well-balanced maturity profile with tenors

Reduce the financing wall of 2025 from c.€529m to

spread out over time and secured refinancing

• Secure and activate twice the options to extend the

• Last extension granted by the banks in during H1 2024

Pursuing a proactive treasury management to take

of the €650m bonds have been placed on long-term

Benefit from the decrease of the interest rates by putting

in place interest rate swaps with different maturities for a

advantage of favorable market conditions and remunerate

its liquidity with high level of interest rates, the proceeds

deposit accounts until the refinancing of the 2025 bonds

€650m bonds maturing in 2030

maturity of the RCF

total amount of €500m

٠

#### New bonds issue and liability management operations

Securing the extension of the RCF

### Interest rate swaps

#### Cash deposit

# On-going equity injection

Page 26

Parkia acquisition has been temporarily financed with cash and short-term overdraft while Indigo's shareholders will proceed to an equity injection in the coming weeks



New 6.5-year bond of

rate

€650m at 4.5% coupon

- Maturing in July 2029 (no more options to be activated)
- Achievement of the 2 sustainability-linked KPIs in 2023 and 2024

 78% of the debt at fixed rate as of 30 June 2024

• Mark-to-market of €2.4m as of 30 June 2024

€460m deposits with good level of remuneration dedicated to the 2025 April bond repayment

€284m on the latest on 29<sup>th</sup> November



# 4. Appendix

<b>4.1</b> . Balance Sheet	28
<b>4.2.</b> Strong non-financial performance by Vigeo Eiris	29



### 4.1. Balance Sheet

### H1 2024 - IFRS

Assets	€m	Equity & Liabilities	€m
Concession intangible assets	1,331.9	Share capital	160.0
Goodwill	1,091.4	Share premium	210.8
Property, plant and equipment	938.5	Other <sup>1</sup>	(83.6)
Concession tangible assets	179.9	Consolidated shareholders equity	287.2
Investments in companies under equity method	29.3		
Other non-current assets	265.3	Minority interests	97.2
		Total equity incl. minority interests	384.4
Deferred tax assets	72.7		
Financial derivatives	-	Financial debt excl. IFRIC 12 and IFRS 16	3,135.7
Cash, cash equivalents and other cash assets	646.6	IFRIC 12 impact on debt	405.8
Other current assets	325.2	IFRS 16 impact on debt	154.6
		Deferred tax liabilities	152.5
		Provisions	74.0
		Financial derivatives	0.8
		Other non-current and current liabilities	573.1
		Total liabilities	4,496.5
Total assets	4,880.9	Total equity & liabilities	4,880.9



# 4.2. Strong non-financial performance by Vigeo Eiris

VIGEO rating agency awarded Indigo Group a 65/100 rating as part of the nonfinancial rating process in December 2021

